

# Senior Consultant

Locations: Germany, Austria, Switzerland, Benelux, UK and Italy

## The Position

You report directly to the respective countrys consulting manager. As a competent, objective discussion partner and a coach for CIOs, CFOs and controllers, you should have already gathered many years of experience in IT/enterprise strategy matters. At Maturity, senior consultants bear considerable entrepreneurial responsibility and work hand in hand with our business development managers. Maturity offers you considerable leeway and provides you with the necessary competencies. We expect a great degree of independent responsibility as well as consulting competence at the highest level. We require a willingness to travel within a regionally limited territory. The payment for the position is very attractive and is, to some extent, success-dependent.

## The Task Area

The aim of the function as a senior consultant is to optimally support clients at a high level and to offer excellent service as a person of trust. You advise and accompany the IT enterprise management and the IT board in implementing the latest knowledge from the areas of IT benchmarking and IT controlling in the enterprise strategy.

## The Following Challenges Await You:

- » Establishing, expanding and long-term maintenance of personal
- » Contacts with IT decision-makers in all sectors
- » Initiating and managing workshops and answering questions locally
- » Concisely preparing questions and answers until decisions can be reached
- » Active presales support
- » Managing and conducting consultancy projects in the areas of IT benchmarking, IT controlling and key performance figures systems
- » Presenting results to senior management
- » Collaborating in publications in the relevant trade press
- » Constant further and continued education in relation to the latest IT technologies and trends for optimum enhancement of our dynamic analysis models and for competent support of our clients.

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## Your Profile

- » As the ideal candidate, you have preferably completed studies of informatics or business management or you have gathered plenty of practical experience
- » You have gathered at least ten years of broad experience in the IT environment in industry or from consulting
- » Thanks to your knowledge of economics, you are able to estimate - the investment requirement of a specific project and to assess the business plan for the sphere of responsibility of the CIO you are - and, if applicable, you can evolve it together with him
- » You are a mature and experienced personality and you are able to communicate at the highest level
- » As a service-oriented consultant, you achieve considerable acceptance towards the inside and the outside thanks to your personal charisma
- » You have very good English skills.

## We appreciate the following personality traits:

- » You are ambitious and act on your own initiative
- » You are flexible, dynamic and open
- » You are able to work under pressure
- » You are rhetorically versed
- » Your manners are convincing and secure and you are highly conscious of your responsibility
- » You are a personality with integrity
- » You are independent
- » You recognise the essential
- » Good negotiating skills

## Still curious?

Then send your application papers, which we will handle with discretion, to:

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