



Could you be paying too much for your IT service?

Learn about new opportunities to **improve performance**, **reduce costs** and **demonstrate value**

Maturity specialises in IT benchmarking for small/medium businesses and large international corporations. Our unique, versatile approach to IT benchmarking is based on models which are flexible to match your requirements rather than our own.

Vital for continuous improvement and powerful for negotiation, Maturity provides analysis of IT effectiveness and IT efficiency. Whether your IT services are provided internally or are outsourced, we identify validated, accurate comparisons and recommendations for you to utilise.

Accurate information for internal and outsourced IT services:

• Internal IT services

- :: Find out whether your IT organisation provides a value for money service.
- :: Evaluate the processes you employ and see where improvements can be made.
- :: Receive personalised, modelled recommendations.
- :: Learn how to demonstrate to internal stakeholders that your service is economically viable.

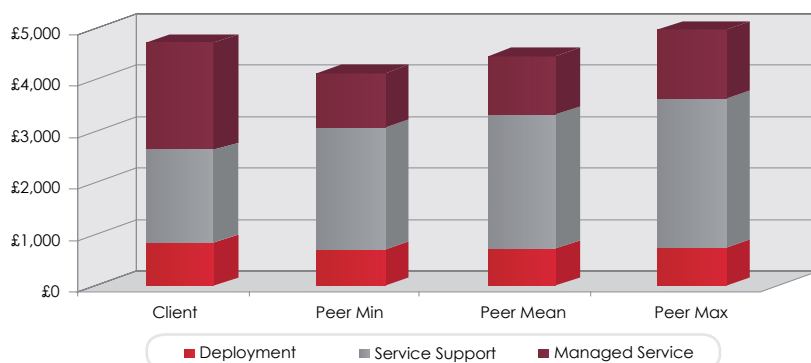
• Outsourced IT services

- :: Discover whether the price you pay for the service you actually receive (not what the contract says you should receive) is competitive.
- :: Clear accurate price comparisons are powerful for negotiation. They are at the core of Maturity's service, along with recommendations you can exploit.

On average our clients have saved 7% of the IT budget assessed with intelligence from Maturity



Sample results





What makes Maturity and our services unique?

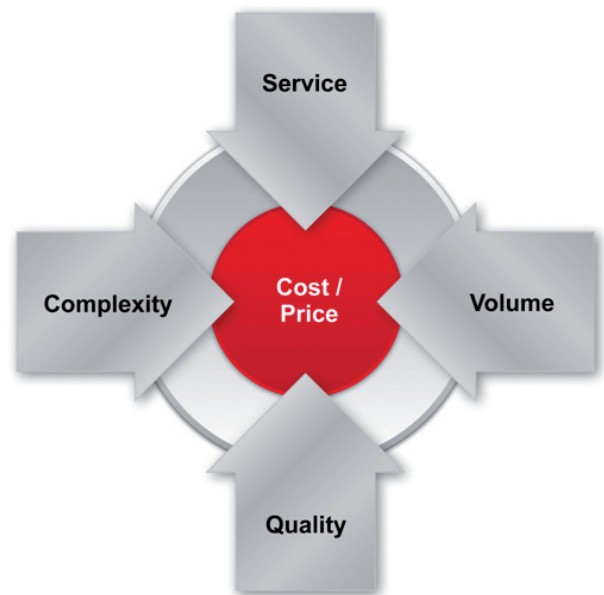
- :: A dedicated focus on benchmarking drives us.
- :: Accurate comparisons achieved by an exclusive approach to rating services.
- :: All comparisons are created from benchmarking engagements we have undertaken.
- :: Validated, actual data accepted for contractual purposes by the majority of key outsourcers.
- :: Maturity does not use pre-defined, rigid models.
- :: Comparisons are driven by your environment and requirements.
- :: Comparable organisations are 'normalised' to your profile so you will see how much they would pay to run your environment.
- :: Accelerated, workshop based approach to data collection drives faster results.
- :: Experienced leading benchmarking experts undertake data collection which reduces your resource requirements.
- :: Smooth running engagements achieved from experienced specialists and proven processes.

Make the right strategic decisions

- :: Utilise data from a comparison group (a peer group) and see how much it would cost other organisations to support a similarly complex environment.
- :: Tailor your analysis to reflect your criteria, environment and needs.
- :: Independent, objective information to underpin your business cases.

Factors influencing price

Once we have undertaken a benchmarking exercise we can then model recommendations and different scenarios enabling you to see the opportunities that exist and their potential impact on your environment.



"Maturity's knowledge and dedication brought the focused results we were looking for. Factual data combined with analysis capabilities have yielded direct applicable results. We will do it again."

Peter Trouwen,
Manager Information Infrastructure, PHILIPS

PHILIPS
sense and simplicity

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Contact us to find out more about how you can demonstrate the value for money that is delivered by IT